



**4<sup>TH</sup>** International exhibition  
and conference on valve  
and flow control technologies



**LEADING  
THE GLOBAL MARKET  
FLOW**      **MAY 26<sup>TH</sup> > 27<sup>TH</sup> 2021**  
BERGAMO - ITALY

[www.industrialvalvesummit.com](http://www.industrialvalvesummit.com)

ORGANIZERS

**ENTE FIERA  
PROMOBERG**

  
CONFINDUSTRIA BERGAMO



# LEADING THE GLOBAL MARKET FLOW

Industrial Valve Summit is the leading international event for the Oil&Gas valve technologies and flow control solutions.

**A real Information Hub**, where you can keep up-to-date with market trends, meet the global key-players, the manufacturing excellence and look for the latest technology innovations.



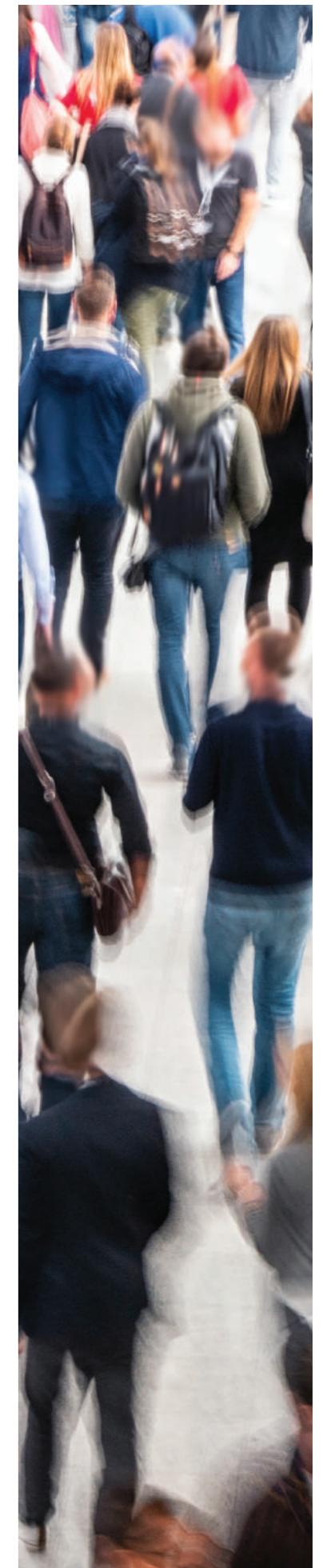
## BY THE INDUSTRY, FOR THE INDUSTRY

Thanks to the combination of high-quality exhibitors and highly focused conferences **IVS offers the best opportunities to grow your business.**



## REASONS FOR CHOOSING IVS 2021

-  **Meet buyers and suppliers** in purchasing or providing the best valve technologies and flow control solutions
-  **Discover the latest industry innovations and trends in valve design**, as well as engineering, construction, operation and maintenance of industrial plants
-  **Learn and share know-how and expertise** with professionals and industry specialists
-  **Present your company, products and services** to an exclusive and targeted professional audience
-  **Strengthen your company business image** by exhibiting alongside the world's leading manufacturers
-  **Get high-performance corporate visibility** thanks to the IVS promotional activities



SUPPORTED BY



# IVS VISITORS

2 DAYS EXHIBITION,  
ENDLESS OPPORTUNITIES

Industrial Valve Summit is the meeting place for professionals and decision makers involved in valve technologies and flow control solutions.

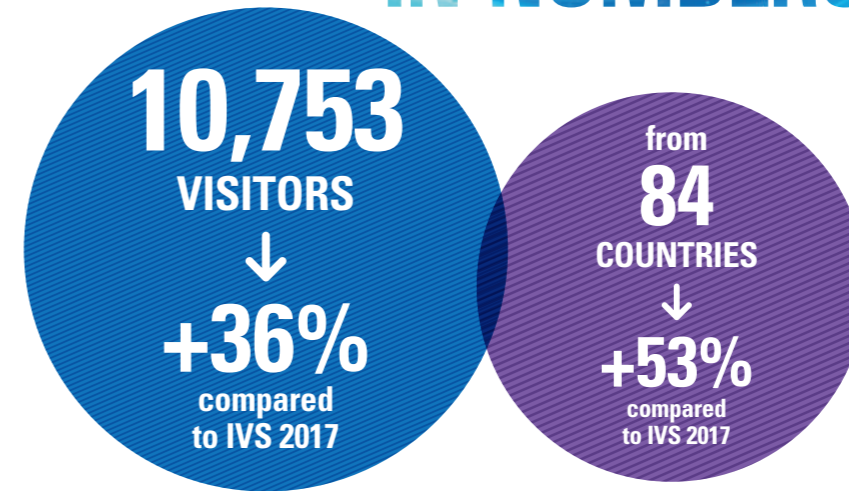
The event will connect you with EPC, managers, engineers and designers responsible for specifying, recommending, purchasing, servicing or distributing valves, actuators, controls and related products.

## FOREIGN TRADE DELEGATIONS, BUYERS AND B2B MEETINGS

IVS is setting up delegations of International Top Buyers and organizing B2B Meetings with operators and experts of the main Oil&Gas companies and, at the same time is creating strategic partnerships with the most important industry and governmental associations.



# IVS 2019 IN NUMBERS

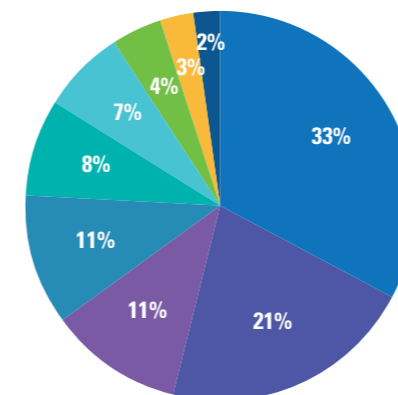


### INTERNATIONAL COUNTRY OF ORIGIN

EUROPE	62%
ASIA	16%
MIDDLE EAST	7%
USA	6%
RUSSIAN SPEAKING COUNTRIES	5%
AFRICA	3%
OTHER	1%

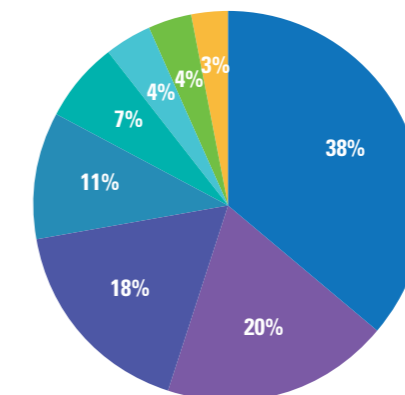


### VISITORS INDUSTRY



- 33% Oil&Gas
- 21% Petro-chemical
- 11% Nuclear
- 11% Food processing industry
- 8% Power generation
- 7% Mining
- 4% Automotive and aerospace
- 3% Water and waste water management
- 2% Pharmaceutical and medical industries

### VISITORS PROFESSIONAL POSITION



- 38% Distribution / Sales
- 18% Manufacture / Production / Quality Control
- 20% Business / Company / Plant Management
- 11% Purchasing / Procurement
- 7% Design
- 4% Marketing / Advertising / PR
- 4% Research / Development / Construction
- 3% Servicing / Maintenance



# IVS EXHIBITORS

## ALL SOLUTIONS IN ONE PLACE

Attending IVS gives you the opportunity to discover the latest technological innovations, find the highest quality products and meet the internationally recognized excellence of valve manufacturing.

IVS represents a unique chance to expand the knowledge on Oil&Gas industrial valves, thanks to a highly specialized conference programme.

## BIG NEWS 2021: A NEW PAVILION!

The brand new 5.000 sq.m Pavilion will give you the opportunity to meet a higher number of interesting exhibitors of the entire Oil&Gas supply chain.



## IVS 2019 IN NUMBERS

**+250**  
REGIONAL AND INTERNATIONAL  
EXHIBITORS

from  
**12**  
Countries

**13,000**  
sq. m.  
EXHIBITION  
SPACE

### EXHIBITORS BUSINESS ACTIVITY

- » Valves
- » Pipes, Piping, Tubing, Fittings
- » Test benches
- » Instrumentation Equipment
- » Software
- » Casting & Forgings
- » Maintenance Equipment Services
- » Inspection Expediting Services
- » Actuators
- » Packings, Gaskets
- » Flowmeters, Process Transmitters
- » Controllers, Switches, Positioners
- » Leak Detectors
- » Coatings & Linings
- » Lubricants
- » Education and Training Services
- » Mechanical Works
- » Products and services: special packaging

# IVS 2021 CONFERENCE THEMES AND TOPICS

IVS 2021 has renewed its partnership with VALVE Campus to promote the diffusion of technical knowledge among the stakeholders of industrial valves and components.

A rich program of events and conferences has been designed for the fourth edition of the event, discover the themes and topics:



## THEME 1: ADVANCES IN SAFE VALVE DESIGN, MATERIALS, MANUFACTURING, COATINGS AND FOCUS ON ADDITIVE MANUFACTURING

This theme will cover new perspectives and developments in on-off / control valves' and safety devices' design, materials, castings and forgings, manufacturing processes, coatings and corrosion protection technologies. Contributions and case studies on fire testing and valve applications on hydrogen production development will also be appreciated. A specific focus will also be included to cover case-studies and developments foreseen in the valve industry, thanks to the use of metallic parts additive manufacturing (AM) and 3D printing technologies, with relevant materials' and final products' certifications.



## THEME 2: VALVE ACTUATION AND CONTROL

The impact of digitalization in plant design and management, particularly in the O&G sector, is improving the implementation of "smart" technologies, amplified by the intense and increasing use of reliable field devices and safe communication networks, in support of predictive maintenance and process optimization.

Valve actuation and control technologies are the main drivers and Authors are invited to bring their contributions and expectations.



## THEME 3: FUGITIVE EMISSIONS AND VALVE SEALING TECHNOLOGIES

Valve designers and plant operators have excellent reasons to minimize fugitive emissions in their facilities, by reducing the amount of process fluid released into the atmosphere and surrounding environment. Papers should cover today's monitoring technologies, stem sealing techniques, packing designs and other advances in optimizing valve sealing performance, with reference to applicable national codes and international standards for tests and inspections.



## THEME 4: INNOVATION, EMERGING TECHNOLOGIES, AND FUTURE SCENARIOS

Technological development is perhaps the most fundamental and influential driving force of the 21st century, even though it is often difficult to predict timing, pace, and impact. New technologies will create new opportunities and businesses, as well as new ways to handle existing challenges: the entire Valve Industry and its stakeholders are ready for this stimulating task.



## THEME 5: INTERNATIONAL STANDARDS, SUPPLY SPECIFICATIONS, LEAN DOCUMENTATION MANAGEMENT AND REMOTE INSPECTION TECHNOLOGIES

Large-scale projects, with complex international supply chains, rely on vendors and suppliers all over the world, with proper common and widely used Standards, Supply Specifications and Documents' review cycle, fully endorsed and accepted by End Users and EPCs. Comparison between existing international standards and current developments of commonly adopted specifications (e.g. IOGP-JIP33), strongly required by End Users and EPCs, will also find a proper space for open discussions and presentations. Lean documentation management will be one of the key elements for success. An additional area will be dedicated to new forms of factory tests, including reliable real-time data transmission (audio, video, documents and images) with visual co-witnessed or customer remote operated assessments and inspections, which will reduce drastically wait-times, traveling costs and will maintain business continuity, thanks to the new use of Remote Video Inspections.





# IVS 2021 ADVISORY BOARD

IVS 2021 Advisory Board will be made up of key experts representing the major stakeholders of the O&G industry.

The Advisory Board will be in charge of the abstracts evaluation and selection on the basis of: quality contents, focus on industrial application and consistency with the topics.

The best and most innovative papers will be formally presented during specific conferences at IVS 2021.



## DISCOVER NOW THE ADVISORY BOARD

**Maurizio Brancaleoni**  
VALVEcampus President, CHAIRMAN

**Bader M. Al-Jarallah**  
SAUDI ARAMCO (KSA)

**Rob Bartlett**  
BVAA (UK)

**Carlo De Bernardi**  
CONOCO PHILLIPS (USA), I.O.G.P.

**David Edwin-Scott**  
ESA (UK)

**Brian A. Lade**  
SYNCRUDE CANADA (CA)

**Carlo Mapelli**  
AIM Associazione Italiana di Metallurgia (ITA)

**Ron Merrick**  
FLUOR ENTERPRISES (USA)

**Terje Moe**  
EQUINOR (NO)

**Umberto Navarra**  
TECHNIP ENERGIES (ITA)

**Ugo Ormezzano**  
SPE ITALY SECTION (ITA)

**Courtney Rau**  
CHEVRON (USA)

**Christian Reynes**  
TOTAL E&P (FRA)

**Domenico Sartiano**  
MAIRE TECNIMONT (ITA)

**Emmanuel Sauger**  
CETIM (FRA)

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NPAA (RU)

**Valeria Tirelli**  
AIDRO (ITA)

**Wojciech Zmudzinski**  
BP AMERICA (USA), I.O.G.P.

# IVS 2021 HIGHLIGHTS

## THE EVENT BEYOND THE EVENT

A rich programme of events with players and stakeholders of the Oil&Gas industry will maximise the exhibitors' business activities, create a lot of networking business opportunities and improve the visiting experience, both during and after the exhibition.



## IVS YOUNG: OIL&GAS PROFESSIONALS OF THE FUTURE

IVS introduces young students to the valve industry through company visits, educational projects, scholarships and much more.



## GOLF TOURNAMENT AND GALA DINNER

Special private side events are planned for exhibitors during IVS 2021, such as a Golf Tournament, the Gala Dinner and other cultural events. A unique and exclusive occasion to deepen professional and personal relationships and to spend pleasant moments.



## IVS SIDE EVENTS

- IVS Gala Concert
- Other side events run by IVS Exhibitors and by Bergamo Town

# PROMOTIONAL ACTIVITIES

## PROMOTION AND VISIBILITY

IVS is focused on communication through social networks, newsletters, advertising in the main industry publications, as well as media partnerships with an integrated promotional coverage.

## THE BENEFITS OF IVS PROMOTION

Taking part in IVS involves numerous advantages, both for the exhibiting companies, in terms of brand awareness and international visibility, and for visitors who, thanks to regular updates, can keep up to date with the latest industry news and market trends.

# IVS 2019 PROMOTION IN NUMBERS

## NEWSLETTERS AND SOCIAL COVERAGE

**55** NEWSLETTERS

**110** POSTS ON SOCIAL MEDIA

**+3500** FOLLOWERS

## PRESS COVERAGE

**21** PRESS RELEASES

**60** PARTICIPATING JOURNALISTS

**31** MEDIA PARTNERS

**185** ARTICLES PUBLISHED

# IVS EXPERIENCE

It was perfectly organized and I had fruitful business meetings with a number of suppliers.

It was so comfortable to be at IVS.

Hope to be there next time.

It was very good opportunity for us to visit the IVS 2019 and Italian factories to understand their production capacities and ranges.

I have to congratulate the IVS team on the successful organisation of the IVS 2019. The arrangements were very well co-ordinated and the event had better coverage and footfall than IVS 2017.

I could have met all major valve manufacturers of interest to us under one roof. We are sure this will help us increase our valve sourcing capabilities from Italy.

I would like to take this opportunity to thank IVS team on all the assistance during our stay in Bergamo. It was a worthwhile trip to actually being part of the event.

## IVS AND ITS SURROUNDINGS

### AN EXHIBITION IN THE HEART OF ITALIAN CULTURE AND TRADITION

**IVS IS THE PERFECT MIX OF INTERNATIONAL BUSINESS AND ITALIAN HOSPITALITY. TWO DAYS OF EXHIBITION AMONG THE BEAUTIES, TREASURES AND TASTES OF THE ITALIAN TRADITION.**

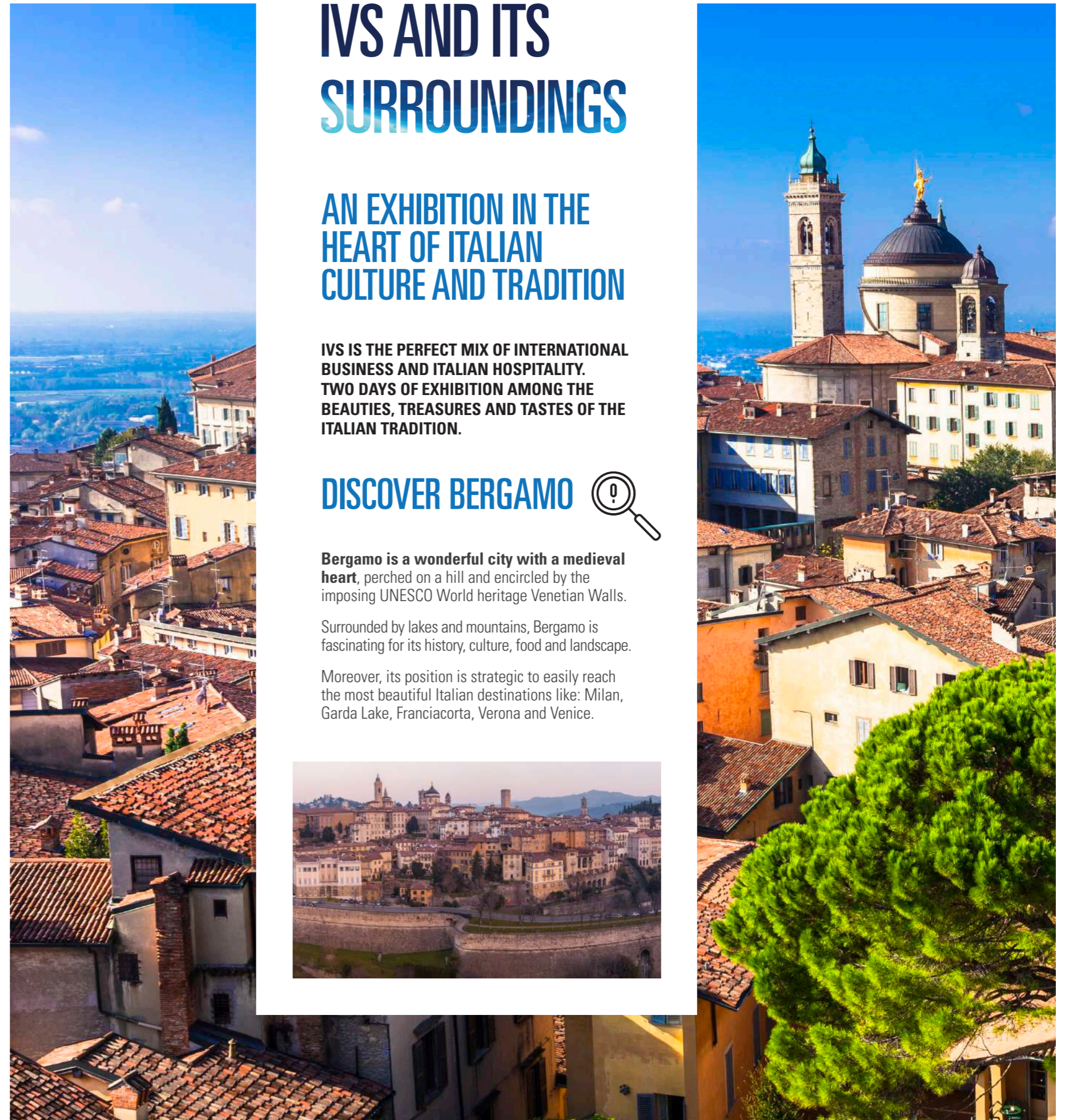
### DISCOVER BERGAMO



**Bergamo is a wonderful city with a medieval heart**, perched on a hill and encircled by the imposing UNESCO World heritage Venetian Walls.

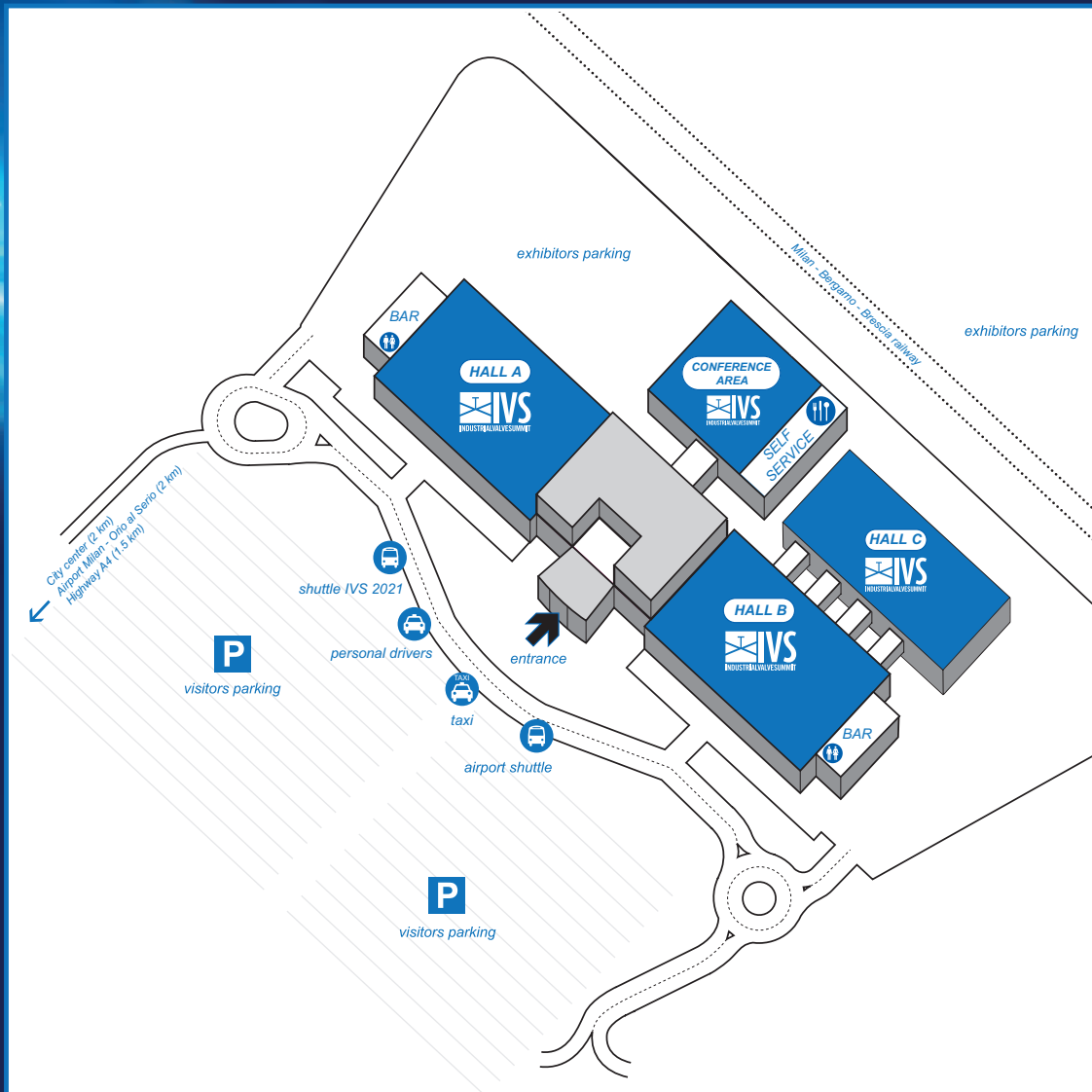
Surrounded by lakes and mountains, Bergamo is fascinating for its history, culture, food and landscape.

Moreover, its position is strategic to easily reach the most beautiful Italian destinations like: Milan, Garda Lake, Franciacorta, Verona and Venice.





# FLOORPLAN



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