



5TH INTERNATIONAL EXHIBITION
AND CONFERENCE ON VALVE
AND FLOW CONTROL TECHNOLOGIES
**Leading the global
market flow**
Bergamo, Italy

**MAY
14TH 2024**
CONFERENCE
AND PRIVATE
OPENING

**MAY
15TH - 16TH 2024**
EXHIBITION
AND CONFERENCE

industrialvalvesummit.com

THE CURTAIN IS RAISED ON IVS 2024, THE FIFTH EDITION OF INDUSTRIAL VALVE SUMMIT

The growth of the global reference event for industrial valves and flow control solutions continues, attracting the entire supply chain to Bergamo in a month's time

The exhibition programme grows, offering a private preview opening

A new record number of exhibitors is expected with over 310 registrations, increased thanks to a parterre of fast-growing foreign companies, now representing 20% of the total.

The 2024 update of the IVS-Prometeia Observatory "The Oil&Gas Valve Industry in Italy" has been launched

Milan, 11th April 2024 - The press conference to present the fifth edition of **IVS - Industrial Valve Summit**, the most important international event dedicated to industrial valve technologies and flow control solutions, took place today in the Pirelli Hall at Palazzo delle Stelline. The event, promoted by Confindustria Bergamo and Promoberg, takes place in **Bergamo from 14 to 16 May 2024**.

The events start on the morning of 14 May with the early opening of the pavilions reserved to exhibitors, a new feature introduced to generate a valuable opportunity for interaction between the protagonists of IVS 2024. Highlight of the day is the Summit's opening conference, where the event is officially kicked off and where institutions, guests of honour, decision-makers and high-profile experts are expected to take the floor.

In the afternoon, the extensive **IVS scientific programme** kicks off. A space that has proved over the years to be an agora where to interpret change and delve into the latest technological innovations, identifying and analysing the challenges of the industry. To support the development of the scientific agenda, the Summit organisers have created two additional conference rooms in Hall

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C. IVS 2024 features 52 events including conferences, round tables, workshops, case studies and laboratories, providing a schedule that is 50% greater than the 34 in-depth technical events of IVS 2022.

The exhibition gets into full swing on the 15th and 16 of May with the pavilions ready to welcome the entire international valve audience. Following the two-day exhibition on Friday 17 May, a further opportunity is offered to the foreign delegations attending the fair allowing them to meet the players in the extended Oil&Gas supply chain thanks to targeted matchmaking operations. On the occasion of the 2024 edition, the organisers boosted the qualitative growth of the event, increased the number of appointments in the exhibition programme and enriched the side events, leading the Industrial Valve Summit to grow from a two-day exhibition to a full-fledged **valve week**.

The fifth edition of the event takes place two years after the previous one, IVS 2022, and continues the path of growth that has marked it since the first edition. The Summit organisers are predicting record numbers for IVS 2024, starting with the companies attending the exhibition. More than 310 exhibitors are expected, of which the international component is growing strongly, with over 20 % foreign companies. The number of visitors is also expected to increase, with more and more countries coming to Bergamo, representing all continents.

During IVS 2022, despite the travel restrictions in force in some areas of the world and the delicate global scenarios, the Summit welcomed 12,000 visitors (+12% compared to 2019) from more than 60 countries attendance at IVS 2022. IVS hosted almost 300 exhibiting companies (+17% on 2019), from 12 countries: Italy, Germany, Great Britain, the United States of America, France, South Korea, Spain, the Netherlands, Belgium, South Africa, Turkey, and the Czech Republic. Figures that tell of the affirmation of IVS in the global calendar, electing it as an unmissable appointment for the entire supply chain related to industrial valves and flow control.

The synergies with **ICE** (the Agency for the promotion abroad and internationalisation of Italian companies), **AVR ANIMA** (the industrial trade association representing Italian companies in the valves and fittings sector) are of great stimulus to the increase in high-level international attendance, **Confindustria Assafrica & Mediterraneo** (the international representation of Confindustria that supports Italian companies in their growth path in Africa and the Middle East) and **SACE** (an insurance-financial group directly controlled by the Ministry of Economy and Finance, specialised in supporting companies and the national economic fabric).

The partnerships bring international delegations consisting of institutional representatives, entrepreneurs, decision makers, speakers and specialised operators at the fair. The organisers invited over 100 qualified end-user buyers of primary standing and international EPCs. A parterre

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that can interface with operators from the entire energy sector, giving rise to moments of exchange and comparison. Moreover, through the operational collaboration with **UNIDO ITPO** Italy (the Italian Office for the Promotion of Technology and Investment of the United Nations Industrial Development Organisation), IVS confirms the participation of a delegation of entrepreneurs and representatives of **Iraqi** institutions. The organisers have invited over 100 qualified end-user buyers of primary standing and international EPCs.

A preview of the **IVS-Prometeia Observatory “The Oil&Gas Valve Industry in Italy” 2024**, realised with the contribution of the study office of Confindustria Bergamo, was also presented. The new report provides a snapshot of the state of the Italian **industrial valve sector, which is confirmed as an excellence in the European competitive context**. In 2022, almost 4 out of every 10 Oil&Gas valves produced in Europe were manufactured in Italy, where the sector's production value was close to EUR 3.0 billion. The 2022 turnover of the domestic industry rose by 12% compared to 2021 but has not yet recovered to pre-pandemic levels. Italy retains the leadership of the EU sector ranking, more than 8 points ahead of Germany and more than 30 points ahead of the third in the ranking (France). The numbers are achieved within an ecosystem of 139 companies (more than 90% of the turnover is generated within a 100 km radius of the province of Bergamo), employing over 10,000 people (up from 9,300 in 2021).

In 2023, exports of Italian valves for the Oil&Gas industry started to grow again at a fast pace (+5.7% in value over 2022), showing a growth rate higher than the evolution of international trade. The revival of exports was driven by the Middle Eastern (accounting for almost 19% of total Italian exports) and Asian markets. Sales in Western Europe and, above all, Eastern Europe, slowed down by the aftermath of the sanctions against Russia, performed less well. Investments by companies operating in the energy sector have also grown, with increases in upstream, downstream and transport services. A positive trend that, along with the development of 'green' investments, offers positive effects that may also be evident beyond 2023. There are opportunities for growth in traditional as well as renewable and innovative sectors, such as Carbon Capture Utilisation and Storage (CCUS) and hydrogen. However, there is no shortage of uncertainty, linked both to geopolitical factors and to the timing and modalities of the energy transition, which make the strategic (even short-term) choices of companies more complex.

Giovanna Ricuperati, President of **Confindustria Bergamo**, commented: *«Actions to support production chains are of strategic importance for our Association. In this context, IVS - Industrial Valve Summit confirms its leading role in this edition, a winning example of how it is possible to act in synergy to enhance the industrial valve sector of excellence. This is an event that, on the one hand, is increasing its international profile, as shown by the increase in the number of delegations attending, and, on the other, is consolidating its scientific value, with over 50 sessions scheduled*

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including round tables, talks and company presentations. In parallel, the focus is on enhancing ties with the territory, as also demonstrated by the two initiatives aimed at young people in the IVS Young programme».

Luciano Patelli, Promoberg President, commented: *«IVS is the flagship in the path of internationalisation of Fiera di Bergamo, with hundreds of companies and over 12 thousand high-profile operators attending from all over the world. We are honoured to play our part in supporting Bergamo's economy and promotion, including in the tourism and culture sphere. We have increased the number of days, that are now three instead of the traditional two, dedicating the first one exclusively to exhibitors to discuss the hot topics of the sector and the fair involving them. Today the exhibition centre is a great added value, at the centre of one of the world's most important macro-regions and a hub for mobility, thanks also to the BGY international airport that connects Bergamo to all of Europe, the Middle East and North Africa. And as for 'tomorrow' we welcome the announcement by the owners on the doubling of the exhibition centre, allowing us to further develop the growth of the summit».*

Francesco Apuzzo, President of **Valve Campus**, affirmed: *«The focus of the IVS Scientific Committee has always been to make high-level content available to industry professionals and the visitors attending. This year, we are presenting a series of thematic sessions and interactive workshops covering the latest trends and challenges in the industry, from energy efficiency and decarbonisation solutions to new standards and digitisation of business processes. Among the novelties of this edition there are focuses on the importance of investing in sustainability and the introduction of artificial intelligence to support the future of the industry. The programme includes internationally renowned speakers, case studies and panel discussions, as well as the presentation of over 40 papers by authors from every continent».*

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